



STELLAR

Mobis Accessories Bulletin
H1 2024 Edition

MH 47 TC 1242

Table of Content

| Message from MIN-Head A/S | 01 |
|--|-------|
| How to Engage with the Customer – – – – – – – – – – – – – – – | 02-04 |
| Product Photoshoot | 05 |
| New Hyundai CRETA Launch | 06-08 |
| Hyundai Creta N Line Launch | 09-10 |
| Latest Addition in MIN Portfolio | 11 |
| Newly Launched Accessories | 12 |
| MIN Audio Range Enhancement | 13 |
| Accessories Manager Promotional Scheme | 14-15 |
| Top Performing Accessories | 16 |
| Social Media Promotion | 17 |
| Value of Genuine Accessories — — — — — — — — — — — — — — — — — — — | 18 |
| Dealer Performance - PAN India | 19-23 |
| Customer Testimonials | 24 |
| Guess the Accessory | 25 |





Message from MIN-Head A/S



Mr. Lee Myeong Jae (MIN-Head A/S)

We are proud to announce the 1st edition of Stellar 2024 for all our stakeholders to make them aware of the new launches.

We take this opportunity to thank our valued customers, whose continued patronage and confidence in our products inspires us to extend the best of our services.

We are committed to total customer satisfaction by identifying their specific needs, translating them into quality products.

Through this edition of the newsletter you will come to know about the launch of the accessories for the New Hyundai Creta and the Hyundai Creta N Line.

On behalf of MIN-A/S, I would like to extend my gratitude to all the stakeholders who have continuously supported us in the journey of coming this far and as we move forward, I humbly solicit the same encouragement and guidance towards MIN-A/S.







How to Engage with the Customer

Mr. Aman owns a Hyundai Verna. He is a Sales professional living in a Tier-I city and always wants to keep his car organised.











Understanding the Adventurous and Sporty personality



Mr. Shubham owns

a Hyundai Creta. He likes to explore new places and seek adventurous journeys. He looks forward to extra comfortable rides.





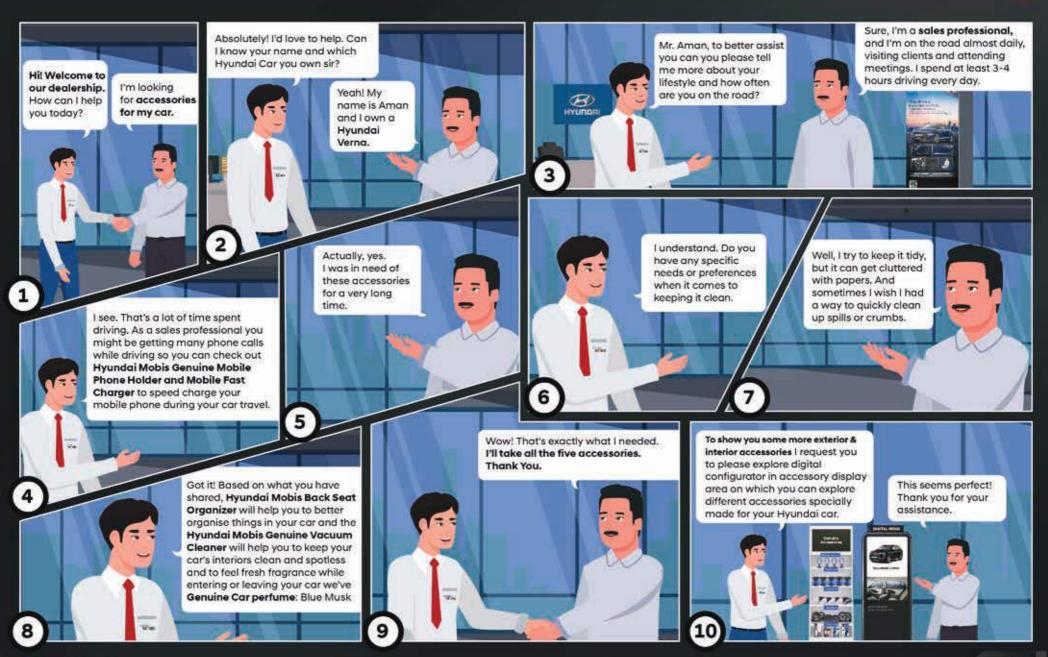








Customised Sales Pitches for Every Personality Type

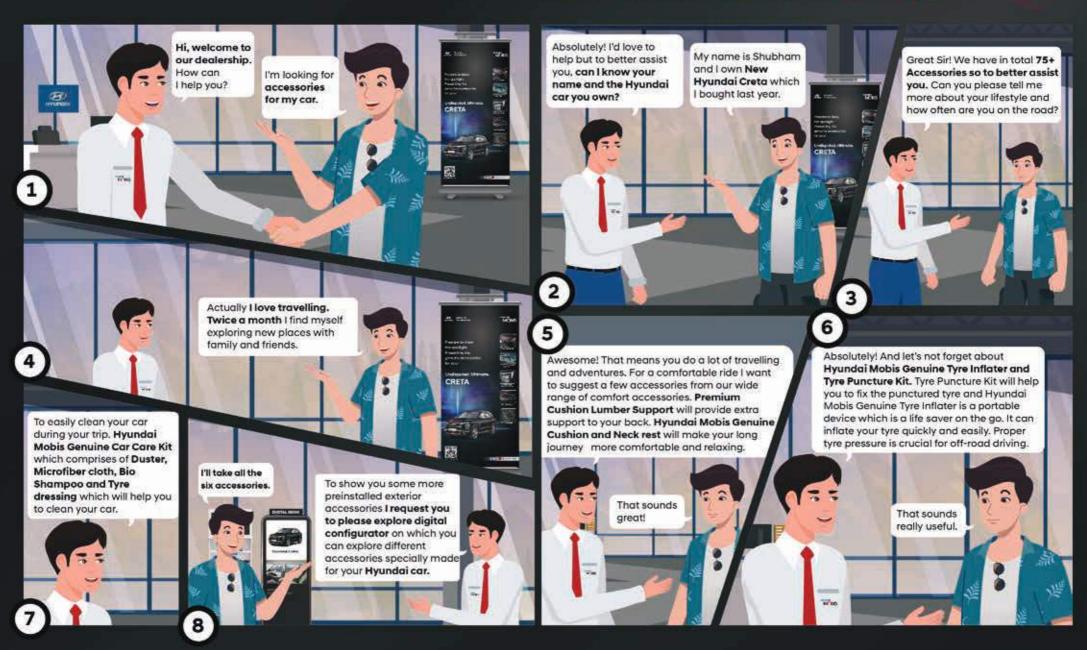








Customised Sales Pitches for Every Personality Type









Product Photoshoot

"Product Photography is not just about capturing the product, but telling a story and creating an emotional connection with the viewer."

High-quality product photos are crucial for developing effective marketing collateral.



All these photos were used for developing marketing collateral such as product brochures, leaflets, standees, posters, and for social media promotion.



The Mobis India marketing team conducted a photoshoot for the:

- Hyundai Creta,
- Creta N Line,
- Common Accessories.











Social Media







Standee











New Hyundai CRETA Undisputed. Ultimate.

Accessories Launch

Elevate the driving experience of New Hyundai Creta with Genuine Accessories by Hyundai Mobis - the premium SUV designed to enhance your ride with comfort and style.

Exterior Category-20



TWIN HOOD SCOOP



SKID EXTENDER FRONT



SKID EXTENDER REAR



FRONT BUMPER BEZEL



TAIL LAMP GARNISH



DOOR EDGE GUARD



Interior Category-18



REAR SILL GUARD



STEERING WHEEL **COVER-BEIGE**



DUAL LAYER MAT



3D BOOT MAT



GREIGE & BLACK SC WITH_DET(PRE) SAB



CUP HOLDER COASTER











E-Marketing Kit

Personalise your New Hyundai Creta with our 3 Accessory Packs.

1) Herculean Pack 2) Coveted Pack 3) Credible Pack

Our Exclusive promotional kit is now available at our authorised Hyundai Dealerships across PAN India.







Visit your nearest authorised Hyundai Dealerships for more information







E-Marketing Kit

Marketing team dedicatedly designed the **E-Marketing Kit** for new Hyundai Creta, which is used by the dealers to promote **Genuine Accessories**.

Circulated across 550+ Dealerships PAN India.











Hyundai Creta N Line Live Unleashed.

Accessories Launch

Unleash the sporty spirit of your Hyundai Creta N Line with Genuine Accessories by Hyundai Mobis.

Designed to amplify your car to the next level to deliver an unparalleled driving experience.



Interior Category-13



SEAT BELT COVER



SCREEN PROTECTOR (INTEGRATED)



3D Mat



NECKREST WITH N LINE BRANDING

Exterior Category-12



BODY SIDE MOULDING -BLACK



ORVM GARNISH-RED



TAIL LAMP GARNISH



DOOR EDGE GUARD











Promotional Kit

Experience the ultimate thrill with our **Credence Pack**

Our Exclusive promotional kit is now available at our authorised Hyundai dealerships across PAN India.

Visit your nearest authorised Hyundai dealerships for more information.















Latest Addition in MIN Portfolio

Under the expansion MIN planned to launch Diesel Exhaust Fluid (DEF)

- Diesel Exhaust Fluid is recommended for all the BSVI Diesel Vehicles only.
- Diesel Exhaust Fluid will be available for 5 Litres (Can), 10 Litres & 20 Litres (Bucket).

ACF98IHB01-DIESEL EXHAUST **FLUID-5 LITRES**

ACF98IHB02-DIESEL EXHAUST FLUID-10 LITRES

ACF98IHB03-DIESEL EXHAUST FLUID-20 LITRES











Newly Launched **Accessories**



Interior

KEY COVER

Part Number-K6F57IH501

SPORTY PEDAL COVER



Part Number-K6F90IH501

Model - AURA/NIOS/EXTER

Electrical

H7/H18 LED BULB



Part Number-ACF55IH003

Model - Common

Exterior

REAR BUMPER EXTENDER



Part Number-T7F27IH003

Model - i20

SPOILER ASSEMBLY **EXTER**



Part Number-K6F34IH501

Model - EXTER

New Head unit range enhancement

Mobis India is working in collaboration with



SERIES 900 22.73cm-9inch



TAMPA BAY 12.33"











MIN Audio Range **Enhancement**

Under the expansion of Audio Range MIN has introduced Premium Speakers in collaboration with MOREL.

Speaker range



Part Name - - Morel HYU 62 Part Number--ACF65IH160 Component Speaker



Part Name - - Morel HYU 5C Part Number--ACF65IH158

5.25" Coaxial Speaker



Part Name - - Morel HYU 6C Part Number--ACF65IH159 6.5" Coaxial Speaker

No need for supporting accessories (Wire, rings)



Plug & Play fitment for all Hyundai models

Looks Premium due to the soft dome speakers



LAUNCHED SCHEME

Scheme 1

On purchase of 20 pairs of Morel speakers get a Display Unit

Scheme 2

On purchase of 70 pairs of Morel speakers get a trip to Thailand worth Rs. 50,000/-

Scheme 3

On purchase of 50 pairs of Morel speakers get a trip to Goa worth Rs. 30,000/-

Scheme duration

1stMay-31stJul'24







for stock power



Accessories Manager **Promotional Scheme**



Apollo Tyres

Scheme period - 1st Jan-31st Mar'24

| Slab | Quarterly off Take | (Net commission/Tyre) | Applicable part/Numbers |
|--------|-----------------------|--------------------------|---|
| Slab 1 | 50-149 | Rs. 100 per tyre | All the 21-part numbers of Apollo Tyres |
| Slab 2 | 150-299 | Rs. 125 per tyre | |
| Slab 3 | 300 & 599 | Rs. 150 per tyre | |
| Slab 4 | 600 & above | Rs. 200 per tyre | |



Thule

Scheme period - 1st Jan-31st Mar'24



| Slab | Achieved Value (MRP) | | | Pay-Out | |
|--------|----------------------|------------------------------|--|------------------------|--|
| Slab 1 | 1 Set | Gift card worth Rs. 750 | ACF21IH009, A0F21IH001, C7F21IH001, ACF21IH002, ACF21IH003, ACF21IH004 | Amazon or | |
| Slab 2 | 1 Set | Gift card worth Rs. 1,500 | ACF21IH003, ACF21IH006, ACF21IH007, ACF21IH008, ACF21IH005 | any other gift card | |







Accessories Manager **Promotional Scheme**

Ceramic Coating

Scheme period - 1st Mar-30th Apr'24

| Slab | Off Take (Qty.) | Scheme Duratio | n Incentive | Part Numbers | Pay-Out |
|--------|---------------------|----------------|--|--|---------------------|
| | | 3 ye | ars warranty | | |
| Slab 1 | 5-9 kits | | Rs. 800 per kit | | |
| Slab 2 | 10-24 kits | | Rs. 1150 per kit | ACF30IH006 | Amazon gift card |
| Slab 3 | 25 & above | Monthly | Rs. 1500 per kit | ACF30IH007 ACF30IH008 | |
| Slab 4 | 50 kits in 2 months | 2 months | Two-wheeler worth Rs. 82,500 (ex-showroom) | | Two-wheele |
| | | 2 ye | ars warranty | | |
| Slab 1 | 2 & above | Monthly | Rs. 500 per kit | ACF30IH003 ACF30IH004 ACF30IH005 | Amazon gift card |

- This Scheme will cover only Ex showroom of the vehicle beneficiary have to bear the registration & other cost
- Beneficiary can claim either two-wheeler or gift card of equivalent amount
- The scheme will be non-transferable
- The scheme will be the period 1stMar-30thApr'24 only

Glasscoat Ceramic Kit (3 yrs warranty)

- Application of three full layers of Glasscoat Ceramic Coating
- Lasts up to 3 years*

Glasscoat Ceramic Kit (2 yrs warranty)

- · Application of two full layers of Glasscoat Ceramic Coating
- Lasts up to 2 years*







Top Performing Accessories

H1 Top Performing Items



ALLOY WHEEL

Model-Venue



3D MAT

Model-Venue



ENGINE COOLANT

Model -Common



PREMIUM CUSHION **PILLOW**

Model -Common

2023 New launch Top Performing Accessories



FT LAUDERDALE 900-10 **INCH + REAR CAMERA**

Model - Creta 2020



1 LITRE PRE MIX

Model -Common



PREMIUM WIPER BLADE

Model -Common



SIDE SKIRT

Model -Grand i10 Nios









Social Media Promotion

We developed marketing collaterals and executed social media postings for the new launches of Hyundai CRETA and Hyundai CRETA N Line. The goal was to boost accessory awareness among social media users and potential customers.



Enhance your new Hyundai Creta: **Explore Interior & Exterior Accessories!** **Activity Metrics:**

No. of Posts from



Successfully connected and engaged with the audience through compelling content.







Value of Genuine

Accessories













National Dealer Ranking - H1 2024

| Dealer Code | Dealer Name | Region | Avg Accessory per car 2024 | H1 2024 National Ranking* |
|----------------|---|---------|-------------------------------|------------------------------|
| W3215 | NEO AUTOMOTIVES PVT. LTD. | West | 21,182 | 1 |
| \$4234 | GT AUTOMOTIV PRIVATE LIMITED | South | 21,078 | 2 |
| N1231 | VD AUTOMOBILES LLP | Central | 17,184 | 3 |
| N2204 | SAMTA MOTORS PRIVATE LIMITED | Central | 14,633 | 4 |
| S1212 | PEEYESYEM HK MOTORS LLP | South | 14,497 | 5 |
| 58218 | NARAYAN CARS PVT. LTD. | South | 14,494 | 6 |
| S8221 | RAHUL CARS INDIA PVT. LTD. (RAHUL HYUNDAI.) | South | 14,345 | 7 |
| W2232 | SOMANI MOTORS PVT. LTD. | West | 14,221 | 8 |
| W2240 | MODI MOTOR AGENCIES PVT. LTD. | West | 13,988 | 9 |
| W5226 | NINA MOTORS PVT. LTD. | West | 13,630 | 10 |
| S4220 | GT AUTOMOTIV PRIVATE LIMITED | South | 12,954 | 11 |
| N4250 | SANDEEP MOTORS (AUTO) PVT. LTD. | North | 12,816 | 12 |
| 55206 | KUN UNITED CAR TRAX (P) LTD. | South | 12,683 | 13 |
| S8210 | NAGSHANTI CARS PVT. LTD. | South | 12,596 | 14 |
| W3224 | NAVJIVAN CARS PVT. LTD. | West | 12,551 | 15 |
| S8226 | VAYUPUTRA AUTOMOBILES PVT. LTD. | South | 12,324 | 16 |
| S5238 | NEON MOTORS PVT. LTD. | South | 12,303 | 17 |
| W1210 | NEELAM AUTOMOBILES PVT, LTD. | West | 12,189 | 18 |
| S8236 | TRIDENT AUTOMOBILES (BANGALORE) PVT. LTD. | South | 12,096 | 19 |
| N3239 | PAWAN AUTOWHEELS PRIVATE LTD. | Central | 12,075 | 20 |
| W3253 | AAKAR MOTORS LLP | West | 12,056 | 21 |
| N4202 | DHOOT SERVICES PVT, LTD. | North | 11,856 | 22 |
| W2257 | AUTOJI MOTORS LLP | West | 11,816 | 23 |
| W3241 | NAVJIVAN MOTORS PVT. LTD. | West | 11,690 | 24 |
| 58202 | ADVAITH MOTORS PRIVATE LIMITED (DPC) | South | 11,644 | 25 |

National Dealer Ranking - H1 2024

| Dealer Code | Dealer Name | Region | Avg Accessory per car 2024 | H1 2024 National Ranking* |
|----------------|---|---------|-------------------------------|------------------------------|
| 57227 | POPULAR MOTOR WORLD PVT. LTD. | South | 11,449 | 26 |
| W2207 | MODI MOTORS AGENCIES PVT. LTD. | West | 11,424 | 27 |
| N3213 | SAS AUTOMOTIVES PVT. LTD. | Central | 11,384 | 28 |
| N3268 | SAS AUTOMOTIVES PVT. LTD. | Central | 11,357 | 29 |
| W2270 | SOMANI AUTOWHEELS LLP | West | 11,283 | 30 |
| S5211 | LAKSHMI HYUNDAI | South | 11,262 | 31 |
| N3234 | J.S.V. MOTORS & CONSTRUCTIONS PVT. LTD. | Central | 11,213 | 32 |
| W3211 | NAVJIVAN MOTORS PVT. LTD. | West | 11,100 | 33 |
| S8209 | KANCHANA AUTOMOBILES PVT. LTD. | South | 10,993 | 34 |
| 55243 | GEETHA AUTOMOTIVE LLP | South | 10,984 | 35 |
| W3212 | NAVJIVAN MOTOR PLAZA | West | 10,926 | 36 |
| S5221 | MANGO MOTORS PVT. LTD. | South | 10,925 | 37 |
| 58211 | BELLAD HYUNDAI | South | 10,912 | 38 |
| E1227 | TOPLINK MOTORCAR PVT, LTD. | East | 10,864 | 39 |
| N2228 | DEFY MOTORS PVT. LTD. | Central | 10,839 | 40 |
| N3263 | PREMIER CAR SALES LTD. | Central | 10,780 | 41 |
| N4220 | CROSSLAND CARS PVT. LTD. | North | 10,689 | 42 |
| W5231 | C I FINLEASE LTD. | West | 10,676 | 43 |
| W3249 | KARNAVATI WHEELS PVT. LTD. | West | 10,643 | 44 |
| W5205 | SHIVNATH HYUNDAI | East | 10,525 | 45 |
| N6208 | KOSMO AUTOMOBILES | North | 10,461 | 46 |
| 58225 | CHANDRASHILP AUTOMOTIVE LLP | South | 10,443 | 47 |
| E1226 | FULCRUM AGENCIES PVT. LTD. | East | 10,359 | 48 |
| W2230 | KOTHARI CARS PVT. LTD. | West | 10,315 | 49 |
| S5209 | KUN UNITED MOTORS PVT. LTD. | South | 10,138 | 50 |









Zone-Wise Dealer Ranking - H1 2024

| Dealer Code | Dealer Name | H1 2024 Accessory per car | H1 2024 Zonal Ranking* |
|----------------|---|---------------------------------|---------------------------|
| \$4234 | GT AUTOMOTIV PRIVATE LIMITED | 21,078 | 1 |
| S1212 | PEEYESYEM HK MOTORS LLP | 14,497 | 2 |
| S8218 | NARAYAN CARS PVT. LTD. | 14,494 | 33 |
| S8221 | RAHUL CARS INDIA PVT. LTD. (RAHUL HYUNDAI.) | 14,345 | 4 |
| \$4220 | GT AUTOMOTIV PRIVATE LIMITED | 12,954 | 5 |
| 55206 | KUN UNITED CAR TRAX (P) LTD. | 12,683 | 6 |
| S8210 | NAGSHANTI CARS PVT. LTD. | 12,596 | 7 |
| S8226 | VAYUPUTRA AUTOMOBILES PVT. LTD. | 12,324 | 8 |
| 55238 | NEON MOTORS PVT. LTD. | 12,303 | 9 |
| \$8236 | TRIDENT AUTOMOBILES (BANGALORE) PVT. LTD. | 12,096 | 10 |

^{*}Ranking is considered for Dealers selling more than 40 Cars per month

| Dealer Code | Dealer Name | H1 2024 Accessory per car | H1 2024 Zonal Ranking* |
|----------------|--------------------------------|---------------------------------|---------------------------|
| W3215 | NEO AUTOMOTIVES PVT. LTD. | 21,182 | 1 |
| W2232 | SOMANI MOTORS PVT. LTD. | 14,221 | 2 |
| W2240 | MODI MOTOR AGENCIES PVT. LTD. | 13,988 | 3 |
| W5226 | NINA MOTORS PVT. LTD. | 13,630 | 4 |
| W3224 | NAVJIVAN CARS PVT. LTD. | 12,551 | 5 |
| W1210 | NEELAM AUTOMOBILES PVT. LTD. | 12,189 | 6 |
| W3253 | AAKAR MOTORS LLP | 12,056 | 7 |
| W2257 | AUTOJI MOTORS LLP | 11,816 | 8 |
| W3241 | NAVJIVAN MOTORS PVT. LTD. | 11,690 | 9 |
| W2207 | MODI MOTORS AGENCIES PVT. LTD. | 11,424 | 10 |

*Ranking is considered for Dealers selling more than 40 Cars per month











Zone-Wise Dealer Ranking - H1 2024

| Dealer Code | Dealer Name | H1 2024 Accessory per car | H1 2024 Zonal Ranking* |
|----------------|---|---------------------------------|---------------------------|
| N1231 | VD AUTOMOBILES LLP | 17,184 | 1 |
| N2204 | SAMTA MOTORS PRIVATE LIMITED | 14,633 | 2 |
| N3239 | PAWAN AUTOWHEELS PRIVATE LTD. | 12,075 | 3 |
| N3213 | SAS AUTOMOTIVES PVT. LTD. | 11,384 | 4 |
| N3268 | SAS AUTOMOTIVES PVT. LTD. | 11,357 | 5 |
| N3234 | J.S.V. MOTORS & CONSTRUCTIONS PVT. LTD. | 11,213 | 6 |
| N2228 | DEFY MOTORS PVT, LTD. | 10,839 | 7 |
| N3263 | PREMIER CAR SALES LTD. | 10,780 | 8 |
| N2226 | HIMGIRI AUTO(INDIA) PVT. LTD. | 10,113 | 9 |
| N3206 | NIMBUS MOTORS PVT. LTD. | 10,095 | 10 |

| Dealer Code | Dealer Name | H1 2024 Accessory per car | H1 2024 Zonal Ranking* |
|----------------|----------------------------------|---------------------------------|---------------------------|
| N4218 | MARUDHARA HYUNDAI | 13,366 | 1 |
| N4250 | SANDEEP MOTORS (AUTO) PVT. LTD. | 12,816 | 2 |
| N4202 | DHOOT SERVICES PVT. LTD. | 11,856 | 3 |
| N4220 | CROSSLAND CARS PVT. LTD. | 10,689 | 4 |
| N6208 | KOSMO AUTOMOBILES | 10,461 | 5 |
| W4401 | PLHYUNDAI | 9,911 | 6 |
| N4246 | K.D MOTORS ORG | 9,503 | 7 |
| N6233 | GROVER AUTOMOBILES PVT. LTD. | 9,197 | 8 |
| N6226 | GOYAL AUTOMOBILES | 9,172 | 9 |
| N5211 | PLATINUM AUTOMOBILES PVT. LTD. | 8,908 | 10 |

*Ranking is considered for Dealers selling more than 35 Cars per month

| Dealer Code | Dealer Name | H1 2024 Accessory per car | H1 2024 Zonal Ranking* |
|----------------|--------------------------------|---------------------------------|---------------------------|
| E1227 | TOPLINK MOTORCAR PVT. LTD. | 13,366 | 1 |
| W5205 | SHIVNATH HYUNDAI | 12,816 | 2 |
| E1226 | FULCRUM AGENCIES PVT. LTD. | 11,856 | 3 |
| W5209 | JAIKA AUTOMOBILES PVT. LTD. | 10,689 | 4 |
| E5222 | GOYAL MOTOCORP PRIVATE LIMITED | 10,461 | 5 |
| E7204 | UTKAL AUTOMOBILES LTD. | 9,911 | 6 |
| E7211 | UTKAL AUTOMOBILES PVT. LTD. | 9,503 | 7 |
| E7208 | INFINITY VENTURES | 9,197 | 8 |
| E6224 | BINAY AUTOMOTIVES LLP | 9,172 | 9 |
| E7205 | ADITYA CAR CARE PVT. LTD. | 8,908 | 10 |

^{*}Ranking is considered for Dealers selling more than 25 Cars per month









^{*}Ranking is considered for Dealers selling more than 40 Cars per month

Customer **Testimonials**





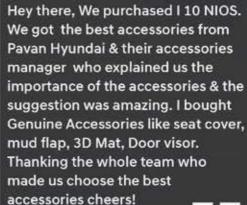
Jaidev, (Business)

I purchased Venue 5 months back and I'm very happy with the car accessories as I was little afraid about the maintenance of seat regarding the dust and protection. But one of the AM recommended me Genuine seat cover. Its been 5 months and these seat covers still looks fresh and new. I would like to recommend others as well to buy Genuine Accessories.

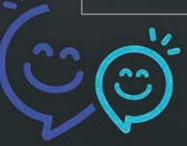












Happy customers





Guess the Accessories

| Q1 | I am perfect companion for your neck on long drives. What am I? |
|----|--|
| Q2 | I add a layer of comfort and style to your seats while protecting them from wear and tear. Who am I? |
| Q3 | I shield your vehicle from the elements when it's parked, protecting it from sun, rain, and dust. Who am I? |
| Q4 | I ensure your tyres are always properly inflated, helping you avoid flats and maintain optimal performance. What am I? |
| Q5 | I add a touch of elegance and style to your car's exterior, enhancing its look. What am I? |
| 06 | I make your car smell fresh and inviting, creating a pleasant atmosphere |



for every ride. Who am I?

Q6







Genuine Parts & Accessories







f in 🔼 💢 🎯 /HyundaiMobisIN

www.HyundaiMobisIN.com



Scan to visit our website